I grew up between Rock Valley and Inwood, IA working for neighboring producers as well as on the family row crop business. I attended Iowa State University and obtained a B.S. in Animal Science. After college I went to work for Cargill for 7 years. Today, I am married to my wife Crystal and have 3 children. We currently live a few miles out of Canton, SD.

Work Experience: The position I held while at Cargill was a Pork Consultant within a small part of the company called the Pork Enterprise Group. Throughout my Cargill career I had the opportunity to work with some of the biggest and best producers in Minnesota and the NW parts of Iowa. Our job was to understand our customer’s business and continually work with them to improve. Some of the areas I had a chance to gain some experiences in are:

• Detailed analysis of cost of production and ways to improve it under current and future market conditions  • Working with producers to understand how decisions made today could impact profitability.

 • Data analysis of close outs and events that did or did not trigger a change in the business.

• Many different angles to pork production improvements.

• allocating other company resources to customers, giving me some exposure to other parts of the Ag industry  including: Ethanol, Risk Management, and Finance.

Today, I am actively involved in row crop and livestock production agriculture, along side of my position with Professional Ag Marketing.

Jeff Hoogendoorn

